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UPLAND, SAN BERNARDINO COUNTY, CALIFORNIA, TUESDAY, FEBRUARY 15, 1921

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LONG BEACH BAND AT ORANGE SHOW

The famous Long Beach band will accompany an immense excursion of residents and tourists from that city to the Orange Show on Tuesday, Feb. 22, according to word which came yesterday.

A special train has been chartered on the Salt Lake road and will not only bring the band and a large party of excursionists but will also bring the members of the Rotary Club of that city who are coming to participate in Rotary Day.

The famous musical organization which has been heard in the city many times comes as a courtesy to the city and Orange Show by Long Beach officials and the Chamber of Commerce of the beach metropolis. It will play the principal concert in the Orange Show tents during the afternoon of that day—Washington's Birthday.

Redlands High School band is also to appear at the Orange Show on two evenings. It will play a concert in the evening of Redlands Day, Friday, February 25; also one other program, the date for which has not yet been decided.

Santa Monica band is also coming to the show on Santa Monica Day, Feb. 19, which is also Riverside and Editorial Association Day.

ORANGE SHIPMENT BY WATER IS TRIED

That the trial shipment of oranges and lemons, carried on the steamship Charles H. Cramp from San Pedro to Philadelphia as an experiment to determine the advantages of shipping fruit by water instead of by rail, arrived in as good, if not better, condition than rail shipments, is the declaration of B. M. Young, Philadelphia agent for the California Fruit Growers.

His statement was made in a message to E. G. Dezell, assistant general manager of the Fruit Growers here.

The 2000 boxes of fruit were divided into 20 lots. Out of the 20 nine showed zero in decay; seven, 1 per cent; one, 2 per cent; two, 2 per cent; one, 4 per cent. The shipment consisted of three general classes, different colors, ungraded and cured. A 3 per cent decay is considered the usual rail shipment average.

While it is yet too early to pronounce this experiment an entire success, it has proved so satisfactory that the Fruit Exchange are highly pleased and further plans for the working out of the citrus shipments will be developed.

The harbor officials believe that such shipments will mean prestige for Los Angeles harbor also, as the difficulty has been to find return cargoes for ships coming to San Pedro from the eastern coast.

SAN ANTONIO LIBRARY CLUB

The regular meeting of the San Antonio Library Club will be held at Chaffey Library on Saturday the 19th at 10 o'clock. The program will be devoted to the subject of cooperation among the libraries constituting the library club. The towns interested in this special club are Pomona, Claremont, Upland and Ontario. Any one interested in library work, whether actively engaged or not, is cordially invited. Luncheon will be at noon and each one attending is asked to bring sandwiches. The rest of the luncheon will be furnished by the members. W. A. Fiske and Mrs. Neale are host and hostess respectively for the day.

PROBLEM OF MORE ROOM FOR COURTHOUSE OFFICES

Problems of additional room in the courthouse have not been solved. District Attorney T. W. Duckworth notified the supervisors yesterday that it was necessary for him to have another room in order to provide Stanley Mussell, a deputy, with an office. During the changes sometime ago Mr. Duckworth gave up one room. There is likewise considerable dissatisfaction over the cutting of the department two court rooms in two which resulted in eliminating quarters that could be used for a small auditorium by meetings of several hundred people.

BOY SCOUT NOTES

Troop No. 2 of the Boy Scouts met at the Y. M. C. A. hall last Thursday night. Sixteen were present and two new boys admitted. Wilbert Wedell and Nelson Grey. The following officers were elected for next year: treasurer, Harold Mock; scribe, Robert Benson; cheer leader, Philip Leahy. The remainder of the evening was spent in popping and eating corn.—Robert Benson, scribe.

The regular meeting of Troop No. 1 will be held tonight and Troop No. 2 on Thursday. Professor Frank Palmer of Chaffey Union will speak both evenings on "Birds." The address begins at 7:15.

COLONIAL HAS TWO FEATURE PICTURES

Indications are that the Colonial will play to more people this week than it has in many months, for two big features are scheduled. Tonight and Wednesday night are Odd Fellows nights and members of the lodge are out with tickets for one of the best programs that has come to the Colonial in some time.

First and foremost comes Chas. Ray in "An Old-Fashioned Boy," and it's a typical Ray production and Ray plays the role of a youth who has the old-fashioned ideas of love, marriage and home. This picture is replete with the wholesome, genuine small-town atmospheres for which Ray pictures have come to be distinctive.

The fun-producer is to be "Fatty" Arbuckle in "Rough House," while "The Path of '49" will add greatly to the program.

Another Feature
Thursday and Friday nights are to be capacity houses at the Colonial also, for Mary Pickford comes in "The Love Light," which is unusual in the fact that the director of the staging of the play was a woman.

This thrilling emotional drama is laid in Italy and Miss Pickford selected the principal members of her cast while abroad and had them transported to Hollywood, while the other Italian members of the organization were selected in New York and also came to Hollywood especially for this one production.

The cast is one of unusual excellence and every member is especially adapted to the character given them. Miss Pickford was aided in the selection of the cast by her director, Frances Marion, who is also the author of the story.

Raymond Bloomer, Miss Pickford's leading man, although he has played many roles in America, was secured by Miss Pickford in France.

Other features of the program for Thursday and Friday are "Nobody's Wife" and Screen Snap Shots" which introduces all the well known stars of flimdom. One of the main events of the evening will be the playing of Organist Wells of the popular new song hit, "Who'll Take the Place of Mary," which is illustrated with attractive photo slides.

RIGGS VS. DUNCANSON CASE HEARING IS SET

The case of Melvin Riggs vs. A. C. Duncanson, in which the former, a local street car conductor, seeks \$10,000 damages from the latter, rancher of West Fourteenth street, charging false arrest in connection with the theft of watermelons from the rancher, was yesterday set for May 3, it was announced here.

Duncanson swore to a complaint for the arrest of Riggs after having encountered two men and two women in the act of stealing melons in the small hours of the morning. When the case was heard before Judge George R. Crane at Upland, Riggs proved an alibi and was acquitted. The damage suit followed.

The case of May H. Chaffee vs. Haven K. Anderson, in which the former seeks damages for the death of her husband, W. O. Chaffee, from injuries sustained in an accident in which a motor car owned by Anderson is said to have been responsible, was set for April 5.

Attorney Archie D. Mitchell is representing Riggs in his action against Duncanson, while Attorney A. W. Burt and Attorney Mitchell are associated in representing Mrs. Chaffee in her suit.

THREE DIVORCES GRANTED IN COURT YESTERDAY

Three divorce suits were granted yesterday:

Alton C. Gundy was given a decree from Mabel E. Gundy on the charge of desertion. Attorney Archie D. Mitchell of Ontario represented the plaintiff.

Bertha Rushen was given a decree from Mel Rushen on a charge of desertion. Attorney Archie D. Mitchell represented the plaintiff.

Nannie N. Boserman was granted a decree from Chas. M. Boserman on the charge he had been convicted of a felony. Alimony in the sum of \$50 a month was likewise granted. Attorney Walter J. Hartzell of Redlands represented the plaintiff.

EVERYBODY PLEASE READ THIS

A very urgent request is sent out by the Welfare Committee through Mrs. G. A. Hanson, the chairman, for plain clothes for a new-born baby. There is absolutely nothing to dress the infant in, except old wraps, and any one having clothes is earnestly asked to give them as quickly as possible to Mrs. G. A. Hanson, 559 Euclid avenue, who will see that the community nurse, Mrs. Barnett, gets them at once. Just the very plainest baby clothes are asked for.

CANYON RIDGE BUYS NEW TURBINE PUMP

The Canyon Ridge Water Company well at Twenty-first street and Mountain avenue is developing into a real one, for though J. B. Leaman, manager for the company, thought the equipment recently put in would answer the purpose for all time, the well has developed so much water that another pump with a capacity of 125 inches at 185-foot lift, has just been purchased and will soon be in working order. The new pump is of the turbine type.

Another improvement for the Canyon Ridge will be the laying of four miles of new pipe line. Thos. Evans has the contract for the laying of the new lines.

MANKER & BENSON STORE FOR ONTARIO

Manker & Benson, painters and decorators, are to establish a store in Ontario within a very few weeks and within a day or two will probably complete negotiations on a lease for a portion of the Harper building just north of the Howe Music Company.

Demand of Ontario folks for Manker & Benson service necessitated the establishment of the new store that the business of the firm there might be the better cared for.

The same sort of equipment is to be installed in the Ontario store as is in the Upland store and C. V. Benson will be in charge of the Ontario store and F. H. Manker will look after the Upland store.

MASONIC LODGE TO HOLD IN- STALLATION TOMORROW

Such trivial affairs as the picking of Harding's cabinet, figuring out Germany's reparations, war with Japan and the question of the length of the ladies' skirts will be gently laid away tomorrow evening while an event of more importance takes place, to-wit: the installation of the officers of Upland Lodge, No. 419, F. & A. M., for the ensuing year.

This event has been postponed several times on account of sickness afflicting members of the official family but all is now in readiness and unless something unforeseen happens the event will come off as per schedule.

In order to have the boys in good condition for the evening's work, the ladies of the Eastern Star have arranged to serve them a 6:30 dinner.

Following the installation ceremony the first degree of Masonry will be conferred. A number of invitations have been issued to out of town Masons and all sojourning members of the order are cordially invited to come and spend the evening and have a good time.

HIGHLAND IS SEEKING LIGHTING DISTRICT

A formal petition for the formation of a new lighting district in Highland was yesterday presented to the board of supervisors, and the hearing was fixed for March 14, at 11 a. m.

Several months ago the old district was dissolved by a superior court decree which held it had been illegally formed.

The new district cuts down considerably the size of the zone to be lighted. Following is a description of the section to be included:

The village of Highland bounded on the north by A. T. & S. F. Railroad and Pacific avenue east of Center avenue; on the east by Church street; on the south by the W. S. Corwin lemon grove and the D. D. Yarnell grove (known as the Clark place) and on the west by the grove known as the McDonald place and Orange avenue. Also a strip 180 feet deep from the center of Palm avenue on either side of Palm avenue north to Highland avenue and a strip 180 feet deep more or less from the center of Palm avenue on either side of Palm avenue south to Base Line street; and also a strip 180 feet deep from the center of Pacific avenue in the tract known as the McDonald place; from the east boundary if said street to a point directly south of the center line of Orange avenue.

POMONA COLLEGE PRESIDENT TO BE HONORED

Washington's Birthday will be appropriately observed at Pomona College this year, when the institution and community unite to observe the tenth anniversary of the coming of Dr. James Arnold Blaisdell to Claremont as president of Pomona College. A two-days' program has been planned to properly bestow the honor due Dr. Blaisdell, and it is expected that many friends from all over the state will visit Claremont on Feb. 21 and 22.

UPLAND PREPARING EXHIBIT FOR 11TH NATIONAL ORANGE SHOW BEGINNING ON FRIDAY NEXT

At the National Orange Show this year, Upland will surpass all other previous efforts and exhibit one of the best stands of citrus fruit possible to be shown. The Chamber of Commerce will have 70 feet of rack space in which to hold the fruit from this district, and the exhibit will be bigger than ever, the fruit of the choicest, and Upland is going after more prizes than she has attempted in the past.

The hearty cooperation of all the packing houses is being shown most freely, and if the townspeople will stand behind their Chamber of Commerce and boost, by their presence at the exhibit, and their constructive aid in many ways, the results will be most satisfying.

Every one is interested in making this a success for Upland first and for San Bernardino county in general; so get together, find out what you can do for the benefit of the affair and boost with all your might and main for the citrus industry of the Biggest Little City in San Bernardino County.

Richmond—It is reported that the Standard Oil Company of California, which spent a million dollars on its refining and manufacturing plant here during 1920 will spend another million dollars to increase the size of the plant during 1921.

The San Diego Consolidated Gas & Electric Co. is now supplying 1200 farms and ranches with 4,826 electrical horse power.

Fresno—San Joaquin Light and Power Co. to increase capital stock from \$25,000,000 to \$150,000,000.

Ventura—Local oil field producing approximately 10,000 barrels monthly. Visalia will start the construction of 32 homes at once.

Brea—Union Oil Co. brings in 2000 barrel well in Richfield field.

Live Oak farmers are organizing a drainage district.

Bakersfield—Kern county glutting cotton product from 20,000 acres.

On the board are A. Podraenik, George B. Sell, Hugh Latimer, Geo. B. Harrison and Tyler R. Woodbridge and the advisory committee to the board numbers H. E. Swan, Earl W. Paul, and Edw. C. Harwood.

Officers chosen following the stockholders' meeting were Mr. Podraenik, president; Mr. Sell, vice-president; Glenn D. Smith, general manager; Albert C. Reynolds, secretary and treasurer; J. F. Fredendall, assistant secretary and treasurer.

Annual reports showed the affairs of the San Antonio Water Company, which it owns, in excellent shape and the stockholders expressed their approval of the handling of the affairs of the two organizations by the election of the members of the board.

Among the foremost questions was the way of apportioning state and county funds allowed following passage of amendment 16. The plan is to allow a greater sum from the teacher fund basis, thus allowing small schools a sum to compare favorably with those of the city.

The establishment of county junior colleges was also brought up and endorsed by the committee. This will mean the establishment of a junior college in any county desiring it and the appointment of a specified sum of money for its maintenance.

According to Will C. Wood, state superintendent of public instruction, this plan will extend education to many more than the present scheme of concentrating all funds on the support of state colleges. The junior college will present a curriculum in which vocational training is the paramount idea.

Another bill receiving the endorsement of the committee was that allotting more money for special high school classes rather than such a large sum to night high schools, and the move to make all elementary school districts a part of some high school district.

The plan to allow the making of contracts between boards of trustees in one school district with that of another to insure the education of all or part of the pupils enrolled there was brought up and endorsed.

NO DUDE ABOUT HIM
The speaker was energetically orating in behalf of a candidate for congress. "What we want," spoke up a man in the audience, "is a man from the rank and file as our representative; a man from the common people, not one of these dudes that don't know anything but how to wear a long-tailed coat." "And that is just exactly what my candidate is," the speaker came back; "one of the common people. And by no stretch of the imagination could you call him a 'dude.' Why, his idea of dressing up is to button his vest."

W. C. T. U. TIME CHANGED
Because of the Federated Day of Prayer to be held at the Methodist Church on Friday of this week, the regular meeting of the Woman's Christian Temperance Union will be held at 2 o'clock instead of 2:30 at the same church, thus giving way to the other meeting at 2:30.

MR. ORANGE GROWER:
Do you know that Bradley's Fertilizer will grow fruit at a less cost (for fertilizer) per box than any other on the market and also smoother fruit?

W. STARBUCK FENTON
Phone 17 Ontario; Warehouse Upland

MANKER & BENSON DECORATE HOME

One of the most picturesque houses being built in the colony at the present time is the one almost completed for Charles H. Ford of Ontario, on the College Park Tract opposite Chaffey Union High School.

The residence is in Southern Colonial style, and contains nine rooms, a sun parlor, and outside buildings for laundry, garage, etc., all in complete harmony with the architecture of the house.

The four bedrooms upstairs are being decorated under the direction of F. H. Manker of Upland and are very artistic. The colors chosen are lavender, robin's egg blue, dove grey and rose pink, the furnishings matching in every detail.

The kitchen is entirely white, and the living room, dining room, sun parlor, breakfast room and den are presenting a very attractive appearance under the skillful taste of Mr. Manker; the wood work, walls and ceilings all receiving his best attention.

Mr. and Mrs. Ford will have a beautiful home ready for them within the next few weeks.

INDUSTRIAL REVIEW OF CALI- FORNIA

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M. E. HILL RETURNS FROM CONFERENCE

Legislative matters relative to education were discussed by representatives of the city and county school superintendents' association who met in connection with the high school principals in conference at San Rafael last week M. E. Hill of Chaffey Union was present and found many there interested in hearing of Chaffey Union High School.

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THIS HEN THOUGHT SHE WAS AN OSTRICH

Did you ever hear the story about the man who invented the hen's nest with the disappearing feature incorporated therein.

This man was under the impression that a hen was somewhat like a human being and by getting them (the hens) under the wrong impression, great results could be obtained.

He perfected a hen's nest which appeared like any ordinary hen's nest, but when the dear hen laid an egg the weight of the egg caused the lower part of the nest to open and the egg rolled into another compartment. When the hen arose and glanced about to see if she had really laid an egg, she discovered that from all appearances she hadn't and being under the wrong impression she sat down and laid another.

But Dave Conn has an Ancona hen which has the record beat when it comes to laying eggs, and this new idea wouldn't work with her for when she laid an egg the other day that weighed 3 1/2 ounces her work for that day was done. The egg measured 6 inches long and 3 1/2 ins. around. The egg was weighed at Brady's and Brady vouches for the truth of all this. That is, he vouches for the weight and size of the egg laid by the Ancona hen that belongs to Dave Conn, but that hen's story is too much for him.

LOCAL RABBIT ASS'N ORGANIZED
AT CHAFFEY LIBRARY

The initial meeting of the Ontario-Upland Rabbit Association was held on Friday night at Chaffey library, and was attended by fifty people of the district, all of whom are interested in the raising of rabbits from a commercial standpoint.

Several prominent men in the business spoke, among them being Chas. Gibson of Detroit, Mich.; Judge Lewis H. Salisbury of Pasadena, originator of the American Blue Rabbit, and O. M. Miller, who gave a very good address on advertising and publicity.

Mr. Gibson's talk related to the raising of fancy rabbits, and the value of rabbit fur. He stated that much fur that really belongs to other animals is called rabbit fur when put on the market.

Mr. Salisbury talked on the state and national rabbit associations.

The next meeting of the newly organized local association will be held in the Ontario Chamber of Commerce building on Tuesday, Feb. 22, when the constitution and by-laws will be considered.

WELFARE WORKERS TO MEET
IN SAN FRANCISCO

Red Cross workers in California, Arizona and Nevada, the Pacific Division of the American Red Cross, have been advised by division headquarters of the California State Conference of Social Work which will be held in San Francisco, February 22-23 inclusive.

The Red Cross will conduct the opening session February 22 from 2:30 p. m. with Colonel George F. Miller, division manager, presiding. The program will be in the hands of division directors and a group of outside speakers with whose work the Red Cross has close contact.

During the conference, Miss Kathleen Booth, director of the Bureau of Salvage and Shop and Auxiliary Service, and Miss Mary L. Cole, director of the Bureau of Public Health Nursing, will speak before group sessions. Miss Booth will talk on "Financing Social Work" before the Relief, Family and Child Welfare section and Miss Cole on "The Differentiation between the Public Health Nurse and the Social Worker" before the Charities and Corrections Section.

Outside speakers on the Red Cross program will include: Nicholas Ricciardi, district vocational officer of the Federal Board for Vocational Education; W. C. McWade, examiner in charge of the War Risk Bureau; Surgeon J. D. Long, supervisor District No. 12, United States Public Health Service; Mrs. Sue L. Fratis, director of Civics and Patriotic Activities in Oakland schools.

The Red Cross will participate in the exhibits also, using the division poster exhibit and will demonstrate Red Cross work on the stage during the conference period. Red Cross motion pictures will be featured.

TOO MUCH EXPENSE
In an effort to discourage the number of prisoners charged with evading railroad fare who are brought from distant points on the desert to the county jail at great expense to the county, the board of supervisors may adopt regulations barring special officers of the railroads from holding commissions as justices of the peace, constables, deputy constables or deputy sheriffs, which would make it necessary for the special agents of the railroads to swear to complaints before they could arrest fare evaders.

CITY COUNCIL IN REGULAR SESSION

Eight hundred feet of hose was ordered for the Fire Department at the city council meeting last night, for which Fire Chief E. C. Mehl returned thanks. Figures were given showing what new tires for the fire truck would cost. The old one are in poor condition and the Firestone company quote non-skid tires for quite a reasonable price. Fire Chief Mehl said the Pomona Fire Department had the same kind, and Mayor Johnson suggested that a committee go over to inspect the Pomona fire truck tires and report to the council, who would then decide about purchasing them for the local truck.

Other matters that came up for discussion were a request from residents on Fifth avenue for lights in their district and City Engineer Froehde was instructed to get an estimate of the probable cost of installing lights and report at the next meeting, and also a request from H. W. Flowers and the vestrymen of St. Mark's Church to have the gutter paved on the east side of Euclid avenue on F street from property line to property line. The estimated cost would be in the neighborhood of \$200, said Mr. Froehde, and petitioners are perfectly willing to pay \$125 if the city will stand the remaining \$75. After some discussion, it was moved and carried that the request be acceded to on those terms.

The finance committee were ordered to pay all bills brought up for consideration.

The council agreed to allow the sum of \$50 for the grading of 24th street west, if the county will pay the rest for the work to be done.

Y. M. C. A. CLUB ORGANIZED ON
MONDAY NIGHT

The first meeting of the new Y. M. C. A. club for young men was held Monday evening at the Y. M. C. A. building. After a vigorous game of volleyball ball a short business session was held. A temporary organization was effected. President, Melvin Dinger; secretary, David Bradford; program committee, Herbert Hall, Lee Bigley, and Douglas Sager; membership committee, Frederick Kirk and Frederick Edwards.

Later a permanent organization will be formed. The purpose of the club will be to boost the Y. M. C. A. work of the city and to furnish recreation and social privileges for the young men of the community. The Y. M. C. A. building will be open every Monday evening and all young men are invited. The minimum age is 16 years. Y. M. C. A. Secretary Alford was present and spoke of the plans for building improvement.

Those present besides those already mentioned were Melvin Armstrong, Lee Bigley, C. E. Moser, Walter Gear, Ralph Sage, Clattie Bigley, Z. J. Farmer.

SUSPECT IN CRIME AT POMONA
JAILED

Believed by Constable Frank O. Slanker, of Pomona, to be the slayer of Uriah W. Switzer, aged grocer who was killed in a desperate encounter in his store at Pomona Junction a week ago, Louis Estrada, a Mexican, was arrested late Sunday night and taken to the Pomona city jail pending a police investigation of an alleged mysterious trip following the murder.

According to Constable Slanker, Estrada fled from the city the day following the tragedy. Suspicious movements on the night of the murder and during his absence from the city led the officer to make the arrest when he returned to his family, which Slanker claims was made under compelling conditions.

NURSES MAY TAKE CIVIL SERVICE EXAMINATIONS

Nurses who are citizens of either the United States or one of the allied countries can take the Civil Service examination for employment in the United States Public Health Service hospitals, according to a recent ruling of the Bureau of Public Health Service, Washington, D. C.

Up to the present time all nurses in these hospitals were required to be American citizens.

This announcement has been received by Miss Lillian L. White, director of the Department of Nursing at Pacific Division headquarters of the American Red Cross. According to Miss White, nurses are still needed in the U. S. Public Health Service hospitals, which are developing rapidly in the Pacific Division. The Navy is also asking for nurses. Red Cross nurses may be assigned to the Navy as reserve nurses for one year, or they may definitely join the Navy Nurse Corps for a period of three years.

During the past year, 186 nurses have been transferred from other divisions to the Pacific Division.

Daddy's Evening Fairy Tale

MARY GRAHAM BONNER
BREAKFAST IN THE WOODS.

"I am going to find out at the House of Secrets how I can become a leader," said the boy adventurer to the girl adventurer.

"I am too," said the girl. "for I want to be a leader in my own way."

They had just awakened and soon Mrs. Wood Elf appeared.

"I have no wash bags," she said, "but I've running water in the brook and you must make haste for breakfast is ready."

"We shall have it in the open space which is my dining-room."

So the boy and the girl washed in the lovely clear water of the brook and felt very fine afterward.

"I feel ready for anything," said the boy. "Now for breakfast and adventures."

"So do I," said the girl. "The rest and the change has done me lots of good."

"Gracious," said the boy, "don't speak as though you were an invalid."

The girl laughed. "I did sound that way, but I didn't mean to. I feel strong and ready for adventures, too—that is what I meant."

They walked through the woods until they came to the open space where there was no underbrush and only tall pine trees with their branches high in the air.

There was Mrs. Wood Elf poking the fire and singing to herself.

"Such fish, such fish, I caught in the brook."

Do come here and have a look! But better still, come, have a seat. "Then we'll all begin to eat."

"We're ready," said the girl. "And we're good and hungry too."

"Well," said Mrs. Wood Elf, "your time for starting was before this, but still there is no great, great hurry, as Mrs. Get-the-Most-Out-of-Life will explain."

Mrs. Wood Elf had no sooner said that there was no need to hurry and that Mrs. Get-the-Most-Out-of-Life would explain than there suddenly appeared behind a tree, just as though she had been hiding there all the time, a jolly looking little young-old woman.

She tripped lightly over to Mrs.

Wood Elf and gave her a loud smack upon the cheek.

"My dear, my dear good friend, it was most kind of you to invite me to your party. Did you see me? Did you now, my dear? Of course you did!"

"Were you waiting for something to turn up?" asked Mrs. Wood Elf.

"Of course not," said Mrs. Get-the-Most-Out-of-Life. "and you know I wasn't! Do you suppose they will like me?"

She pointed to the boy and girl, and she didn't lower her voice in the least when she said this. They could hear her perfectly. And they could hear Mrs. Wood Elf's answer.

"To be sure they'll like you. They are late in starting out this morning."

"I heard you tell them my name," said Mrs. Get-the-Most-Out-of-Life, "and I was really afraid they mightn't like it. It sounds like rather a preachy name. I may change it some day. I am not sure."

"But if they thought it just sounded like a regular name, which meant all sorts of good things, then I may not change it."

Still she talked to Mrs. Wood Elf, pointing to the boy and the girl from time to time.

They kept watching the new breakfast guest, who now began to eat a portion of fish which Mrs. Wood Elf had given her.

The boy and the girl couldn't decide whether the breakfast guest was old or young. She didn't look either old or young. And she didn't look tall or small, or especially fat or especially thin.

She just looked very jolly and cheery and bright and nice and sensible, and that really was enough, the boy and the girl decided, for any one person to have about them.

"I was afraid, as I've said before, you would not like me because of my name," said Mrs. Get-the-Most-Out-of-Life to the boy and the girl as she took each by a hand in a very cordial way. "But please do, for I love boys and girls. I'd miss so much in life if I didn't. And of course I want to get the most out of life possible," she smiled brightly.

And Then Gets Stung.

Young Son—Father, what is an ego-tist?

Father—An ego-tist, son, is a fellow who gets stuck on his own point of view.—Cartoons Magazine.

4000 POLICIES IN FORCE

\$6,623,664 Insurance on Its Books and is still growing.

Phone: 362 Ontario; 2-J Upland

SAN BERNARDINO COUNTY

Mutual Fire Insurance Co.

J. N. HUEHN, Secretary

119 EAST A STREET, ONTARIO

CHARLES F. GRANT



Charles F. Grant of New York City is the only American worker of the Near East relief remaining in the city of Karakiss, Armenia. Ten thousand orphans who have been cared for by the relief organization are entirely under his charge.

GENERAL NEWS EVENTS

Seventy radicals, including several women, ordered deported to Russia, left New York yesterday aboard the steamship Esthonia for Libau, Latvia.

Purchase of the Italian "blimp" airplane Roma, believed to be the largest semi-rigid aircraft in the world, for approximately \$200,000, was announced by the War Department. It probably would cost \$125,000 to duplicate the ship, the statement said.

The arrest of six men, one of whom was said by the police to have confessed, has revealed the theft of a mail pouch containing \$1700 in cash and securities valued at about \$65,000 from the Auburn Park station of the Chicago, Rock Island and Pacific Railroad, a week ago.

The New Zealand government, in a proclamation, has ordered that no motion picture film depicting thieving, robbery, murder or suicide shall be permitted to be shown in the dominion of New Zealand after May 1, next. The importers of films have been thrown into consternation by the order.

THE PRODUCE MARKET

SAN FRANCISCO
Apples—Bellflowers, nominal; Newtowns, 3 1/2 tier, \$2.75 @ 3; do, 4 tier, \$2.25 @ 2.50; B grade, \$1.50 @ 1.75; 1 1/2 tier, \$1.25 @ 1.50; Oregon Newtowns, \$2 @ 3, according to size; Hood River Spitzenberg, nominal; Arkansas Black, fancy, \$2 @ 3.50; do, choice, \$2.25 @ 2.50; Golden Ortol, \$2 @ 3.50; Rome Beauty, fancy, large, \$2.50 @ 3.50; small, \$1.75 @ 2.50; Missouri Pippins, \$1.25 @ 2; Ben Davis, \$1.75 @ 2.50; do, small, \$1.25 @ 1.50; Wine-saps, \$3.25 @ 3.75.

Potatoes—Street prices: River, \$1 @ 2.35 for No. 1; do, Oregon Burbanks, \$2.25 @ 2.50; Salinas, \$3 @ 3.25; Idaho Gems, \$2.25 @ 2.50; sweet potatoes, \$5.25 @ 5.50 per 100 lbs.; new potatoes, \$5.35 @ 5.75 per 100 lbs.; Arkansas, 6 @ 6 1/2 c per lb.
Onions—Australian, brown, 75c @ \$1 per cental.

Vegetables—Green onions, \$1 @ 1.50 per lug box; beans, nominal; tomatoes, Southern, 75c @ \$1.50; fancy, \$1.75 @ 2.25; Los Angeles luss, \$2 @ 3; cucumbers, hothouse, all varieties, \$2.50 @ 4 per box; celery, per crate, \$1.50 @ 2.50; fancy, \$2.75 @ 3; garlic, 7 @ 10c per lb; cauliflower, 90c @ \$1 per doz.; cabbage, 1c per lb; peppers, Bell, southern, 5 @ 15c per lb. for green; Florida, 15 @ 17 1/2 c; chili, 10 @ 15c; turnips, 1c per sack; beets, \$1.50 @ 2 per sack; parsnips, \$1.75 @ 2 per sack; carrots, \$1 @ 1.25 per sack; olives, 7 @ 8c per sack; peas, 10 @ 12c; fancy, 15c; rhubarb, \$2 @ 2.50 per box; mushrooms, nominal; lettuce, Los Angeles, \$1.75 @ 2.25 crate; Imperial valley, \$2.75 @ 3; Sacramento, \$1.75 @ 2; artichokes, 75c @ \$1.50 per dozen, according to size; spinach, 3 @ 5c per lb; endive, 60c @ 75c per lb.

Feedstuffs—Wheat, milling, \$2.80 @ 3; feed, \$2.75 @ 2.95; barley, new feed, \$1.15 @ 1.25; off grades low, feed, \$1.30 @ 1.40. Futures: December, \$1.11 bid \$1.12 asked; May, \$1.11 bid, \$1.15 asked. Oats, new crop feed, \$1.45 @ 1.50; seed, \$1.65 @ 1.75. Corn, native, \$1.75 @ 1.95; White Egyptian, \$2.60 @ 2.75 per cental; California red milo, \$1.95 @ 2; Eastern red milo, \$1.60 @ 1.70; Eastern kafir, 1 lb., \$37 @ 42. Middlings, \$4 @ 52.

Poultry and Game (per lb.)—California hens, dressed, 35 @ 37c; White Leghorns, 35 @ 37c; strictly young roosters, 37 @ 40c; old roosters, 22 @ 23c; fryers, 45 @ 50c; broilers, 55 @ 60c; ducks, 30 @ 35c; squabs, 75 @ 85c per lb.; Belgian hares, live, 26 @ 28c per lb.; geese, 32 @ 35c per lb.; pig-skins, old, \$2.50 @ 3 per dozen; jack-rabbits, \$2.50 @ 3 per dozen; turkeys, dressed, fancy, 50 @ 55c; poor quality, 42 @ 45c; per lb., live, 43 @ 45c.

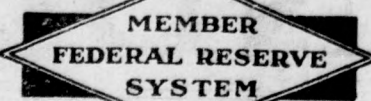
Dairy Produce—Butter, extra, 40 1/2 c per lb.; eggs, extras, 44 1/2 c per doz.

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SAFE OR SORRY?

Nearly everybody is given an opportunity these days to invest money in unproved securities offering high rates of interest.

Some people are taking their hard-earned money from the banks to buy stock in enterprises that promise large returns in their glowing prospectuses.

Others, and, happily, the great majority, prefer to keep their money in the bank where they know it will be safe, constantly earning interest and ready for them when they want it.

Hundreds of millions of dollars are lost each year through investments that have failed.

This bank pays 4 per cent interest, compounded semi-annually, on Savings Accounts.

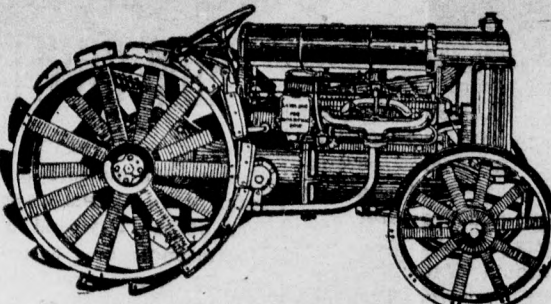
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The Upland News

SEMI-WEEKLY

W. E. WESTLAND, Editor and Prop.
Phone Pacific 29

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Minimum charge for Classified, 25 cents.

TUESDAY, FEBRUARY 15, 1921

CHEAPER FERTILIZERS FOR FARMERS

By Dr. Milton Whitney, Chief, Bureau of Soils, United States Department of Agriculture.

Cheap and abundant fertilizer has long been the dream of the farmer, orchardist and truck gardener. A step toward its attainment has been taken by the Bureau of Soils, United States Department of Agriculture, in solving the problem of extracting phosphoric acid, one of the three constituents most commonly used in commercial fertilizers, from phosphate rock by a method much cheaper and more efficient than the commonly used sulphuric acid process. This new method in which mixtures of phosphate rock, sand and coke are heated to a melting temperature in a fuel-fired furnace may revolutionize the fertilizer industry of the world.

In the United States the phosphate used for fertilizer comes largely from the deposits of rock in Florida. The established method of producing a soluble phosphate to treat the rock with sulphuric acid. By this method the acid phosphate contains only one-half the percentage of phosphoric acid that is contained in the rock from which it was derived. Commercial acid phosphate, for instance, made from 32 per cent rock contains only 16 per cent of phosphoric acid. Oftentimes the process results in the loss of two-thirds of the rock.

New Process Saves Waste

With a view to saving this immense waste of phosphate, the Bureau of Soils undertook to evolve a new process whereby phosphoric acid could be freed by using a high degree of heat. The first work was done in an electric furnace, but it soon became evident that this process would be prohibitively expensive except in localities where electric power could be obtained at a very low cost. The department, therefore, turned its attention to the possibilities of using crude oil, which is the cheapest fuel obtainable in the vicinity of the large rock deposits of Florida, and the experiments indicate that phosphoric acid can be extracted more cheaply in an oil-burning furnace than by the old sulphuric acid process.

For the purpose of keeping the fuel in direct contact with the rock material and for convenience in handling, the material is briquetted with coke and sand at the experimental plant at Arlington, Va. By this means the coke material is kept within the mass and retained until the reaction is well started. Sand or silica is necessary to bring about the chemical reactions in this process and it is largely present as an impurity in the Florida phosphate deposits, together with a clayey ingredient, which acts as an excellent binder in making the briquettes. Thus the very impurities which made rock objectionable under the old process are turned into an asset.

Practical Value of New Development

In the experimental runs at Arlington the practical value of the new development is indicated by the fact that a 64 per cent phosphoric acid was recovered from the rock as against the 16 per cent product originally obtained by the sulphuric acid process. By passing ammonia gas into this phosphoric acid, solid ammonium phosphate, a very concentrated material containing two valuable fertilizer ingredients, results which can stand heavy transportation and handling changes. It is also practical to mix the phosphoric acid with phosphate rock so as to give a product similar in its properties to original 16 per cent acid phosphate and which would be convenient to handle. The difference between a 50 per cent product and a 16 per cent product means an immense saving in freight charges.

While it is difficult to estimate with accuracy the actual cost of the new process, it has been found that the consumption of fuel was only about 15 per cent of the value of the product while with the sulphuric acid process the cost of the acid used seldom runs below 22 per cent.

Commercial Fertilizers

Call us for Quotations on this class of Fertilizers, as we have a price on Blood, High Grade Tankage, Cotton Seed Meals, Etc., that will certainly attract your attention.

GEO. H. SCHISLER

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1 lb. Schill. Baking Powder 50c
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1 lb. Competition Coffee 35c
3 lbs. United Coffee \$1.35
Bulk Cocoa, per lb. 20c
Great Divide Seed Spuds, per cwt. \$3.00
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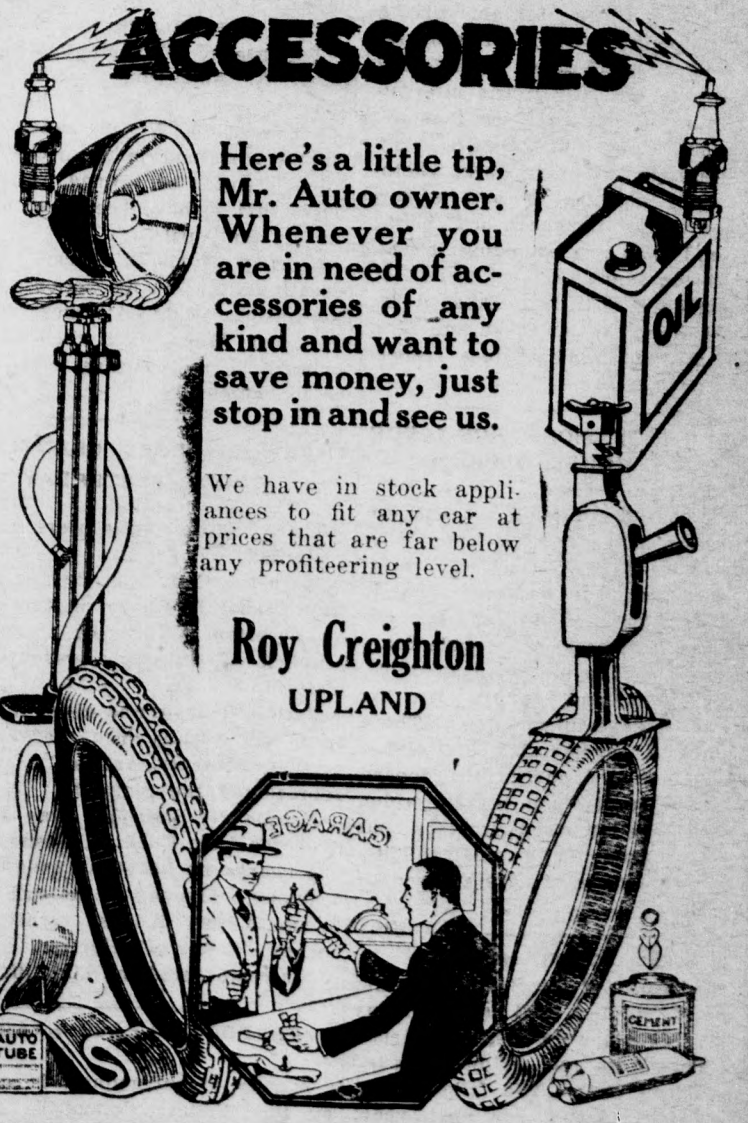
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"He's taken a course in modern salesmanship and can sell anything from a package of pins up to the locomotive."

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MARY PICKFORD in "THE LOVE LIGHT"

A production with which no comparison can be made - The supreme effort of a true artist

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and Henry Cronjager

OUR PERSONAL GUARANTEE—We guarantee this picture to be Mary Pickford's latest and greatest effort and will refund the price of admission to any one who can truthfully say that our show on those dates is not worth what we charge to see it

"NOBODY'S WIFE"

—A "Christie Special," will be the comedy, and

"SCREEN SNAP SHOTS"

Showing your favorite stars at work and at play will complete the bill.

NOTICE—Mr. Wells at the Organ will play "Who'll Take the Place of Mary," illustrated with Mary Pickford's own pictures.

DON'T MISS IT

NO CHANGE IN PRICES

IMPORTANT REDUCTIONS

By The A. Tenney Smith Optical Company

To introduce our permanent manager for the Upland office, Dr. Claude P. Mengle, we will deduct our examination fee of \$3.00 from the cost of each pair of glasses ordered during the remainder of February.

Dr. Mengle is a graduate of the Los Angeles School of Ophthalmology and Optometry, and is licensed to practice by the State Board of Examiners. He has also had training and experience in our Pomona office. He is now a resident of Upland and will enter fully into the life of the city.

The examination of the eyes of the school children is progressing splendidly under his capable direction.

OUR POLICY is to give the very best optical service that the most up-to-date optical knowledge can give and at prices that every one needing glasses can pay. We favor volume of business to high prices and small business. Our examination consists of four or five different operations, guess-work is eliminated and the results certain. No medicine used.

AGAIN—for the remainder of February \$3.00 will be deducted from each pair of glasses.

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Society

SILVER TEA AT PRESBYTERIAN CHURCH—
Thursday afternoon, the 24th of February, will be a happy event in the social life of the ladies of the Presbyterian Church. A silver tea will be held under the direction of a committee headed by Mrs. Bess R. Jones.

The program will include music and the members of the Ladies' Aid will be at home to greet each other and to meet the women of the congregation and friends.

G. A. R. VETERANS GUESTS

NEXT THURSDAY—

On Thursday, Feb. 17th, a chicken dinner with all the good accompanying dishes, will be given in honor of the members of the G. A. R. by the Women's Relief Corps, at the Masonic hall in Ontario.

The dinner will be served at noon, and in the afternoon a program will be given to which the general public is cordially invited.

MR. AND MRS. MERTZ ENTERTAIN A TALTA LOMA—

A very jolly Valentine party was given by Mr. and Mrs. W. M. Mertz at their home at Alta Loma last Friday for the members of the Central Bible Class of the Presbyterian Church.

Red carnations, hearts, and Valentine colors were used in decorating the house, and merry games were played during the evening.

The president of the class, Mrs. W. B. Cavers, was unable to be present owing to illness, and part of the evening's amusement consisted in making Valentines to send her.

At the close of a pleasant evening refreshments were served to the following guests: Mr. and Mrs. Kent W. Fuller, Mr. and Mrs. Ernest Dart, Mrs. W. P. Henry, Mrs. Willard Capps, Miss Bertha Watson, Mrs. S. G. Moore, Mrs. Hall, Mrs. S. W. Davis and Frank Palmer.

ENTERTAINS FRIENDS AT VALENTINE PARTY—

Miss Thelma Williams was a delightful hostess last Saturday evening at the home of her mother, Mrs. Mable Williams, on Third avenue, when she entertained a number of her class mates and her teacher, Miss Tarleton, with a jolly Valentine party.

The decorations were in red and white, and bouquets of flowers added to the prettiness of the rooms. The evening was spent in merry games, and Victrola music was enjoyed later.

Towards the close of the fun delicious refreshments were served by the hostess, of chocolate and cakes, to the following guests: Miss Tarleton, Mrs. A. F. Hensley, Roma Wisely, Edith Palls, Elizabeth Goodban, Frances Stahl, Lois Reed, Gladys Reed, Dorothy Ford, Margery Brady, Aline Koster, Neyl Hobbs, Margaret Honstedt, Frances Dewey, Ruth Monroe, Permelia Anderson, Miria LaPlant, Priscilla Steiner, Virginia Clark, Carroll Whipple, and Margaret Troeller.

VALENTINE BRIDGE LUNCHEON—

Mrs. Owen E. Atwood and Mrs. Paul Bodenhamer were hostesses on Saturday at the home of the former on Washington boulevard at a very delightful luncheon, covers being laid for twenty-seven guests. Valentine decorations made the living and dining rooms very attractive; red carnations were used in charming display and score cards and table appointments were in keeping with the Saint's birthday.

Following the luncheon, tables were placed for bridge, at which the afternoon was spent. Honors were awarded to Mrs. John Craig for highest score, to Mrs. C. N. Thompson for second highest, and Mrs. M. D. Shannon received consolation prize.

The guest list included Mrs. Glenn M. Atwood, Mrs. Harleigh Brown, Mrs. F. C. Froehde, Mrs. R. B. Bordwell, Mrs. E. C. Mehl, Mrs. R. R. Harrington, Mrs. H. O. Blohm, Mrs. Floyd Atwood, Mrs. John Craig, Mrs. Paul Adams, Mrs. G. A. Brest, Mrs. P. H. McQuillen, Mrs. Clarence Fossett, Mrs. W. H. Craig, Jr., Mrs. J. L. Grahame, Mrs. C. N. Thompson, Mrs. J. F. Sawyer, Mrs. M. D. Shannon, Mrs. A. J. Hall, Mrs. R. B. Wallace, Mrs. H. C. Moore, of Upland; Mrs. Milton Davenport, Mrs. Tracy Morris and Mrs. Sam Rowe of Cucamonga; Mrs. E. H. Fuller and Mrs. Charles P. Fuller of San Bernardino, and Mrs. S. S. Miller of Los Angeles.

JOLLY EVENING FOR SUNDAY SCHOOL PUPILS—

A merry crowd of children gathered last Friday night in Crowell Hall for a jolly picnic supper, followed by a good time in which all the old-fashioned games were played.

The Sunday School classes of Mrs. V. W. Holden, Mrs. W. F. Farmer, and Howard Engle were the guests, and their teachers gave them a very happy evening. Twenty-five children were present, and the grown-ups who helped to make the time very enjoyable were the Rev. and Mrs. C. A. Kent, Dr. and Mrs. W. F. Farmer, Mr. and Mrs. Horak, Mr. and Mrs. V. W. Holden, and Howard Engle.

ENTERTAIN AT TURKEY DINNER—

Mr. and Mrs. W. E. Westland were hosts on Sunday at a delicious turkey dinner, when they entertained Mr. and Mrs. A. L. Palls and children, Edith and Carl.

After dinner a drive to Ganesha Park was taken and the afternoon very pleasantly spent there.

REUNION OF NEBRASKANS AT LONG BEACH HOME—

Mrs. W. H. Andrews was a guest last Saturday of an old-time friend, Mrs. Fox, of Long Beach, who entertained at her home in that city with a luncheon for twenty-one Nebraska friends, most of whom are spending the winter in California, a few being residents. The home of the hostess was prettily decorated with sweet peas, and the luncheon served in cafeteria form, allowing Mrs. Fox to mingle with her friends. The event is an annual one among the resident Nebraskans in this state, and those who are only visiting here enjoy the opportunity of meeting former friends.

G. T. CLUB ENTERTAINS—

An evening of pleasure was the one spent by the friends of the members of the G. T. Club on Valentine night at the Hotpoint Club. Also friend husband was present as special guests of the members. The large fire place with its glowing fire was the first attraction for all present, the circle around it enlarging as new guests arrived until the whole room was encircled.

Tiny red bags, each with its 21 candy hearts—the why of the mystic twenty-one no one seemed to know—were passed around to the guests, each one to forfeit a heart if he or she should be so unfortunate as to say "yes" or "no." Mrs. John G. Jacobs collected the most hearts at the end of the evening, of the women, and W. L. Brown for the men. Each received a dainty and useful present. L. E. Alford said "yes" too often, thereby entitling him to the booty.

Each woman brought a comic Valentine in a sealed envelope with her name inside. Just before supper which was served cafeteria style, a drawing resulted, the men finding their supper partners in this way.

Mrs. F. H. Manker received a prize for the funniest Valentine. Other amusements of the evening were hearts and dancing. Everybody entered into the fun of the evening and not a dull moment was spent.

Those enjoying the hospitality of the members of the G. T. Club were Mr. and Mrs. N. I. Hamer and their guests, Mr. and Mrs. Gardner, of Pomona; Mr. and Mrs. J. F. Hamilton, Mr. and Mrs. V. H. Wilson, Mrs. H. O. Blohm, Mrs. Anna Myers, Mr. and Mrs. F. H. Manker, Mr. and Mrs. H. C. Kennedy, Mr. and Mrs. R. R. Wisely, Mr. and Mrs. W. C. Cline, Mr. and Mrs. Evert B. Reynolds, Mr. and Mrs. G. Aaron Brest, Mr. and Mrs. W. B. Duncan, Mr. and Mrs. G. B. West, Mr. and Mrs. L. E. Alford, Mr. and Mrs. Allee, Mr. and Mrs. B. H. Spicer, Mrs. Chas. Allen, Mr. and Mrs. Wm. L. Brown, Mr. and Mrs. John G. Jacobs, Mr. and Mrs. O. P. Brady.

JOLLY MEETING OF CAMP FIRE GIRLS—

The Wahwahyaysee Girls held their council fire meeting yesterday at the home of Mrs. Frank Fredendall on Euclid avenue, followed by a social hour, during which the hostess served refreshments.

The guest of the Camp Fire was Miss Harriet Johnson, and the members present were Miss Harwood the guardian, Mrs. Robert Hall, Mrs. L. C. Ross (Louise Dean), Corrine West, Geraldine Norton, Lena Leahy, Winifred, Helen, and Margaret Bost, Elizabeth and Eudora Fredendall.

VALENTINE CARD PARTY AT OMA T GARDENS—

Mrs. M. D. Shannon and Mrs. Harleigh Brown were charming hostesses yesterday afternoon to a group of friends, whom they entertained at a bridge party given at the Oma T Gardens in Ontario.

The Valentine colors were used in score cards and other decorations were in keeping with the day's festival.

Six tables were placed for auction, at which the guests passed the time very happily. Honors were awarded to Mrs. R. Bruce Wallace for high score and to Mrs. Sam Rowe for low score.

The invited guests included Mrs. Howard Craig, Mrs. Paul Adams, Mrs. Floyd Atwood, Mrs. Harold C. Moore, Mrs. C. N. Thompson, Mrs. Paul R. Daggs, Mrs. Clarence Fossett, Mrs. C. E. Grier, Mrs. Owen E. Atwood, Mrs. Earl Swan, Mrs. Bruce Wallace, Mrs. Guilford Meredith, Mrs. Paul Bodenhamer, Mrs. Glenn M. Atwood, Mrs. John Craig, Mrs. E. B. Harrison, Mrs. J. L. Grahame, Mrs. F. C. Froehde, Mrs. J. F. Sawyer, Miss Ruth Duncan, of Upland; Mrs. Sam Rowe of Cucamonga, and Mrs. Rupert Graettinger, Miss Bessie Sheppard, and Miss Jessie Falls, of Ontario.

ALL COLORADO CALLED TO JOLLY PICNIC

All who ever lived in Colorado are invited to meet for the great annual picnic reunion, all day, Saturday, Feb. 26th, 1921, in Sycamore Grove Park, Los Angeles. There will be county registers and headquarters. There will be a brief program. Bring your baskets well filled. Each one who learns of this picnic is asked to pass the word along.

The Small Buyer Cannot Compete With Our Prices

Sunmaid Raisins in 15 oz. Packages for only 24 Cents.

Santa Clara Prunes, medium size, 2 lbs. for 25 Cents.

49-lb. Sack Cream of Wheat Flour... \$2.60

10-lb. can Karo Syrup, only... 80c

2 cans Country Gentleman Corn for... 45c

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And you'll have a big out-door living room that will give you more summer pleasure than all the rest of the house combined. And it won't cost much either. We've every kind of pillar—simple and elaborate—as well as all other details you'll need. Think this over seriously.

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UPLAND

The Upland News

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LOCAL HAPPENINGS

A message received today by W. C. and E. B. Reynolds, in this city, conveyed the sad news of the death of their youngest sister, Mrs. John Samuelson, at her home in Fairfield, Iowa. The news of her sudden death, particulars of which are lacking, comes as a distinct shock to the brothers and their families, in Upland.

Hot tamales at the Azu-lyk-it. 7718

Among those who attended the Wisconsin picnic held on Saturday in Sycamore Grove, Los Angeles, was Mrs. I. J. Linkey, who motored with her parents, Mr. and Mrs. J. Schumacher, Miss Gogle, and Charles Reise, all of Pomona, to the city and spent a delightful day meeting several friends from the old home state.

Towels, Towels. Real bargains for this week; 85c each. Haury's Variety Store. 7911

Every one who enjoys dancing is looking forward to the dance to be given next Thursday evening in Rudy's hall by the Upland Post 73. The famous Foreman orchestra will play, and a very good time is promised all those attending.

Mr. and Mrs. I. J. Linkey, accompanied by Miss Linda Claassen and Mr. Ferris, motored to Long Beach on Sunday and spent a most delightful day at the beach resort.

Your furniture is ready for you at bargain prices at the Ontario Outfitting Co. Phone 660. 117 West A street, Ontario. 7911

Irving Klindt, son of Mr. and Mrs. H. Klindt, arrived home on Sunday from Round Mountain, Nev., where he is employed as assayer in the mines, and will spend the next month here, enjoying a well-earned vacation.

Dr. W. F. Farmer has recently installed in his dental office the Adams X-ray machine, with which he takes a picture of the patient's teeth and give the proof within ten minutes. Several satisfactory X-rays have been taken and Dr. Farmer says the Adams X-ray is being used by the leading dentists in the country.

The Nature Study Club spent a very interesting time last Friday evening when the members met in the San Antonio Heights Church and discussed the flowers of California. A description of a certain flower was given and each one had to give the name of the flower from it. Mrs. Ashby Powell led the discussion, which was very much enjoyed. Next week "Birds" will be the subject of the evening's program.

Mr. and Mrs. George Bunker, Mrs. Pauline Jacobs and Irving Klindt motored to Fullerton on Saturday night attended the concert at Grauman's.

Mrs. C. B. Alden, with her son and daughter, who are wintering in Pasadena from St. Paul, Minn., spent a day recently with Mr. and Mrs. W. W. Phipps, at their home on West Eighth street.

Women of St. Mark's Guild will hold one of their popular food sales next Saturday at Benson's Grocery, Ninth street. 7911

Mr. and Mrs. George Bunker motored to Fullerton on Saturday night to attend a meeting of the Eastern Star. Many guests were present and a very enjoyable evening spent.

Miss Mercedes Clark of Long Beach arrived on Saturday to make her home with her grandmother, Mrs. J. B. Sprague, on First avenue, for the next few months, and will attend Chaffey Union.

Mrs. Brainard and Miss Phelps, of San Diego, who have been visiting their aunt, Mrs. A. K. Rae, for the past two weeks, have left for their home in the southern part of the state.

You should have seen them smile when they saw our bargains. We still have some; come and get your furniture while this sale is on. Ontario Outfitting Co. Phone 660. 117 West A street, Ontario. 7911

Mr. and Mrs. J. F. Robinson motored to Los Angeles on Saturday to attend the Wisconsin picnic and reunion held in Sycamore Grove.

A men's banquet will be given on next Friday evening at Crowell hall, which will be followed by a social evening and a good program.

Secretary B. W. Spencer of the Ontario Chamber of Commerce has made the announcement that the manual arts department of Chaffey Union will assist in the building of the Ontario exhibit at the National Orange Show in San Bernardino.

O. P. Brady and Harry Plum spent Friday in Los Angeles, making the trip in to select the furnishings for the new club rooms of the Odd Fellows which have just been finished, and are now ready for use.

Mrs. J. D. Mehl is visiting her sister, Mrs. William Korall at Long Beach.

Next Saturday the women of St. Mark's Guild will hold one of their home cooked food sales, in the Benson Grocery on Ninth street. Mrs. E. W. Elliott, Miss Schumacher and Mrs. C. O. Deverts will be in charge, and the sale will commence at 2. This is the first one of the Lenten sales, and the Guild is planning on four more during the next few weeks.

Mr. and Mrs. Fred Metz of Los Angeles were guests of E. P. Fuller over Sunday and they all enjoyed a trip to Riverside and San Bernardino. Mrs. Metz is Mr. Fuller's niece.

Judge George R. Crane who has been ill the past few days with a severe cold is still at home. His friends hope to see him in his office shortly.

J. L. Grahame, who was seriously burned at his supply station three weeks ago, is able to be up and about the house.

Mrs. E. W. Elliott will receive orders for home-cooked food up to Friday noon for St. Mark's Food sale. Phone 22-J-5. 7911

Southern California's summer weather of three or four days developed into a rain storm and yesterday 47 of an inch fell making the total for the season 10.54. Today is an ideal winter's day with the sky clear. This morning white frost was apparent. Los Angeles experienced a very heavy down pour, the streets being flooded a greater part of the day.

Dr. F. D. Mather, of Pasadena, gave an interesting and instructive address at the Methodist Church Sunday evening on "Moral and Immoral Influences Brought to Bear on the State Legislature." In his speech he ably supported the corporation tax bill which was defeated at the last session but is to come before the legislature again when it reassembles.

Home-cooked pies, cakes, baked beans, doughnuts, all kinds of good things to eat at St. Mark's Food sale next Saturday in Benson's Grocery. 7911

Mrs. Tweed enjoyed a visit Monday from an old-time Iowa friend, Mrs. Mattie Simpson Phillips, now of Redlands. The two being friends of long ago and the day was spent in recalling faces and friends of other years.

Four autos went from the Presbyterian Church of Upland to the New Era Conference in the Presbyterian Church of Redlands last Friday afternoon and evening. David McConaghy and other representatives of the boards of the church were there as speakers.

Mr. and Mrs. H. O. Blohm had the pleasure of a visit over the week-end from their daughter and her husband, Mr. and Mrs. Ellory Wright.

A motor party composed of Henry Kienzie, Mr. and Mrs. Ed Lutz, Miss Clara Estelle Lutz, Mr. and Mrs. Steve Allee, Miss Anna Welker, Mac Hall, and Mr. and Mrs. Mills drove to Long Beach on Sunday. Mr. and Mrs. Mills who have recently arrived here from Lawton, Okla., had their first view of the Pacific Ocean on this trip, and were greatly pleased with Long Beach and its many attractions. They plan to go to Catalina before long and also visit several of the other beaches.

12 doz. mostly fancy bordered bath towels, price \$1.00 to \$1.50 each, special this week 85c. See windows. Haury's Variety Store. 7911

Mrs. E. P. Chaffee spent the week-end in Los Angeles the guest of her daughter, Mrs. Ion Wilson.

Dr. and Mrs. George Howard, of Lincoln, Neb., who have been visiting their niece and family, Mrs. E. J. MacElroy, left last week for Ocean Park Heights, where they will be the guests of Mrs. Howard's sister, Mrs. H. D. Blakeslee.

A. H. Maxwell of Modesto, who came down to Riverside last week to attend the Y. M. C. A. Conference, spent the week-end with relatives in Upland, and went to Los Angeles yesterday, going from there to his home in Modesto.

Mr. and Mrs. C. M. Sikes and family were guests of relatives in Alhambra Sunday.

Mrs. V. H. Wilson was a Los Angeles visitor Monday.

J. F. Haddow spent Sunday in Los Angeles visiting his daughter, Miss Ella, who is training at St. Vincent's Hospital.

Several members of the Chamber of Commerce will spend next Thursday in San Bernardino attending to the extra fine display of fruit that Upland is exhibiting this year at the National Orange Show.

Mr. and Mrs. E. J. Luke of Seattle, Wash., who had planned to come south and make their home in Upland, where Mrs. Luke's mother, Mrs. G. F. Sondraker, lives, have decided to stay in Washington, much to the regret of their friends here.

Manager C. W. Johnson has great pleasure in announcing that he has purchased a complete stock of new springs, mattresses and blankets for the Upland Tavern and every bed in the house is equipped with new bedding.

PRESBYTERIAN WOMEN

The women of the Presbyterian Church will join with the other churches in the Federated Prayer Meeting to be held in the Methodist Church Friday, the 18th, at 2:30 p. m. The object of the meeting is to pray for missionaries, for more evangelistic missionaries, for educational missionaries and for more members. Every woman of the church should be present.

SEN. ROMINGER WARNS PEOPLE AGAINST KING BILL

Emphatic warning to all California that the state administration at Sacramento had camouflaged under the so-called King excess tax bill pending in the legislature a measure to saddle an additional tax of approximately \$15,000,000 upon the people in the new state tax budget has just been issued by State Senator J. A. Rominger, of Long Beach.

The camouflaged, Senator Rominger declared, was that the bill ostensibly laid the bulk of the excess tax upon the public utility corporations—transportation, power, light, gas, phones, banks, insurance and others—but in fact the tax, the senator declared, would be passed on to be paid by the people by higher bills for public utility service.

"This is a time," Senator Rominger asserted, "when the state administration should join the individual, the business house and the public utility in a program of extreme retrenchment. Economy should be the watchword throughout California's state offices and heads should fall wherever they can be lopped off to lower the state payroll where such elimination would not impair the essential business force of the state."

"I am holding no brief for public utility companies when I say this proposed tax will be a grossly unjust burden that must ultimately be paid off by the people under the guise of public utilities companies to add the tax to their bills for service to the people and thus be reimbursed for their tax to the state."

"I declare this proposed \$81,000,000 state tax budget proposed by the King bill land favored by Governor Stephens and his commissions of well-paid officials to be wholly out of proportion not only to last session's \$47,000,000 tax budget, but entirely contrary to the need for strict economy in state affairs."

"This is an era of unparalleled extravagance on the part of the California state administration. During the great war such things were deemed unavoidable. But the war is over and the whole world is adjusting itself to a program of economy and retrenchment. To the taxpayer who is struggling might and main to keep his head above the wave of expense, the spectacle of the state administration loading upon him an extra \$15,000,000 tax when he might reasonably expect a reduction in taxes, is appalling."

"I warn the people to protest against this tax, for eventually they must pay it if this King bill is passed when the legislature resumes Feb. 24th. I urge upon them to write or otherwise communicate with Governor Stephens and the members of the legislature from their district and strongly urge the defeat of the King bill. Expense in state affairs must be lessened instead of increased."

"In the legislature, before the present recess, our minority pleaded and pleaded with the State Board of Control to give us the details of the tax budget, to give us a chance to see for ourselves whether millions could not be lopped off the payrolls and other expense. The legislature by vote demanded these details, but to date no such details have been given. The King bill should be defeated."

"MY OLD KENTUCKY HOME"

Irving S. Cobb was the speaker at a recent banquet of the Kentucky society of New York, and he found a lot of good points about the state of bluegrass easily appreciated by every one with the sense of humor. Among other tributes he gave these:

"We may not lead the nation in finance, although occasionally we do breed a Coleman DuPont, but we produce more poets to the acre than any like area of the world's habitable surface. Not all Kentuckians write poetry, they all think poetry. Her population may not have grown so fast in the last decade as has that of some of her sister states, west and north, but for that we are consoled by the reflection that it is better for a man to be born a lone orphan in Kentucky than for him to be born as duly authenticated twins in Kansas. Once she was the banner Democratic state of the old Solid South. Lately she has shown a startling increase in the number of young Republicans, which is only to be accounted for on the ground that up in Governor Morrow's end of the state there must be a strong admixture of Belgian hare in the population."

"Her glories can never be dimmed. Blue laws may cut down our joy-riders, but we'll have our night-riders left. Prohibition has destroyed one of the chiefest of our taxable products, but yet may the thirsty seek the recesses of the mountains where the moonshine is still. Reformers may work their way with her externals but so long as bluegrass grows and penicillin has fragrance, what she has been, always that she will be—the state where hospitality is a religion and kindness is a creed; the state that produced an Abe Lincoln and a Jefferson Davis, a Boone and a Breckinridge, an Albert Sidney Johnston and a John B. Morgan; a Shelby and a Clay."

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J. J. ATWOOD CO.

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Short—Snappy—and-to-the-Point!

Perfect—Peanut—Patties

Thickly coated with rich dark chocolate—

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C

INSIDE STUFF—Or Where the Profit Goes! I'm slipping you this on the q. t., because I don't think it's right to let "George" and "Huckie" eat all of these Clusters away from "you-all" and myself as well, and I tell you, they are doing it and putting on weight to boot! Get yours before they consume the shipment!—Mac says so!

H

Reduced Prices on Kodaks
Have you got yours?

MAC—The Medicine Man

Phone 72

UPLAND, CAL.

Five-to-One Lemons

Exchange and Freight Give Sicily Fruit Big Odds in Our Markets

By E. V. WILCOX

When will the lemon market improve is uppermost in the minds of many, especially lemon growers of this section, and in the Country Gentleman of Saturday appears an article by E. V. Wilcox under the caption

"Five-to-One Lemons." Mr. Wilcox has made a thorough study of the condition in all its phases, and you will enjoy reading it:

The very first man whose opinion I sought on the new penny-ante game with lemons protested that it could not be done; that it was contrary to Hoyle, against all principles of business, a complete negation of common sense and that none but fools would think of matching five-cent red chips against the penny white ones of their competitors. Now, of course, the California lemon growers wouldn't

compete with the Sicilians under such a handicap if there were any way of avoiding it. But suppose we try to get a picture of the lemon industry today.

During the last seven years the area of bearing lemon trees in California has increased from 18,900 to 22,900 acres and the total area, including nonbearing trees, from 35,000 to 45,000 acres. In the United States lemon production is practically confined to California, and chiefly to certain southern Counties of California, such as Los Angeles, Orange, Riverside, San Bernardino, San Diego, Santa Barbara, Ventura and Tulare. At first blush an area of 32,900 acres of bearing trees doesn't seem big enough to create much of a splash in the grand total of business of the United States. But in 1920 these 32,900 acres of lemon groves produced 3,826,000 boxes, or 8680 carloads, of lemons. The total f. o. b. value of the California lemon crop in 1919 was \$15,600,000. But the lemon business is inextricably tied up with orange production through the California Fruit Growers Exchange, which handles three-fourths of the whole citrus crop of the state for its 10,500 members.

G. H. Powell, general manager of the exchange at Los Angeles, gave me some interesting figures on the citrus industry for last year. The total f. o. b. value of the California citrus crop was \$31,200,000. For this crop the wholesaler paid \$106,500,000, the retailer \$121,000,000 and the consumer about \$166,000,000, the gross margin of the wholesaler being 12 per cent of his selling price and that of the retailer 27 per cent.

So far we are getting on fairly well, except that we have to gulp down quite a number of figures and run the risk of arithmetical indigestion. But just how and why is the Los Angeles lemon grower at a disadvantage, if he sits in a lemon penny-ante game with a Sicilian? Well, let us take the matter of transportation by water and by rail. On December 14, 1920, the freight on a box of lemons occupying three cubic feet of space from Palermo, Sicily, to New York was sixpence, or a little under nine cents of our money at the prevailing rate of exchange. One the same day the freight on lemons from Los Angeles to New York was \$1.40 a box of 1.8 cubic feet capacity, or \$2.33 for three cubic feet, without taking account of the refrigeration

charge of \$1.20 for each carload of the fruit.

Bargains in Ocean Freight

In other words, it was costing the Los Angeles lemon grower more than twenty-five times as much to ship his lemons to New York as it did his competitor, the Sicilian, and the Sicilian lemons had a thousand miles farther to go. Perhaps we didn't put the matter strongly enough at the beginning of our discussion. For at this point of the game the Los Angeles grower is forced to cover every cent of his Sicilian competitor with a twenty-five-cent piece.

Sixpence a box for the 400-mile trip is a relatively high rate, as things have been going for the past few months. For a Shipping Board official informed me that in May and June, 1920, the rate was only two pence a box.

"And at times, you must remember," said my informant, "the European shipper struck a real bargain in the form of a tramp ship or some other vessel coming to America almost empty. Under such circumstances lemons went practically at ballast and of course at a ridiculous rate. As a matter of fact the rate was usually stated as two shillings and two pence, the two shillings being the landing charge at the European port and two pence the freight. How the California lemon grower can meet this rate I am unable to see. The best the Shipping Board can do is about seventy-five cents a box from Los Angeles through the Canal to Atlantic ports. We have very little refrigeration space in boats in coastwise traffic, and we are getting the most urgent requests for more refrigeration space of Washington and Oregon apples."

I fell to wondering what would be considered a "bargain" rate when the regular rate a box is only three to nine cents. Perhaps the steamship company might offer a bonus for the privilege of carrying lemons. At any rate they are bringing in the makings of lemonade at a fast clip. Foreign lemons were coming in twice as fast in October and November, 1920, as for the same months of 1919. From 1900 to 1913 our annual importation of lemons was fairly uniform—about 150,000,000 pounds a year. The tariff rate was then one and a half cents a pound on lemons. The 1913 tariff act placed a duty of eighteen cents on packages up to one and a quarter cubic feet in capacity, thirty-five cents on packages between one and a quarter and two and a half cubic feet in size, seventy cents on packages not exceeding five cubic feet and half a cent a pound on still larger packages or bulk lemons.

Italy's Best Customer

Palermo is, of course, the great shipping center for lemons. "But Italy as a whole," said G. B. Ceccato, commercial attaché of the Italian Embassy in Washington, "exported about 200,000,000 pounds of lemons during the first six months of 1920. Nearly one-half of them came to the United States, and the rest went to England, Austria, Germany, Switzerland, France, Rumania, and Denmark."

But what is all this doing to the California lemon growers? Well, the flood of Sicilian lemons, equaling 1,553,000 boxes in 1920, spoiled the lemon market on the Atlantic coast. During the summer months Sicilian lemons sold in New York for \$1.74 to \$2.27 a box of 300 lemons, or twenty-five dozen. They were retailed at ten to twelve cents a dozen, and everybody could have cheap lemonade. But while the Sicilians were able to put their lemons in New York at two dollars a box and make a profit on the deal, it cost the California grower \$1.55 a box to produce his lemon, \$1.30 a box to pick and pack them and \$1.40 to ship them to New York. In other words, to sit in a lemon game in New York our growers have to bet \$4.55 boxes against two-dollar boxes. Can it be done, and for how long?

But before we even try to think of a remedy it is best perhaps to consider other features of the lemon situation. When lemons retail at ten cents a dozen and it costs the grower twenty cents a dozen to put them on the market he doesn't have to tarry long on the item of profit, but may proceed at once to other matters. The quantity of foreign lemons on our markets in 1920 was 75 per cent greater than in 1919, and the ebb tide has not set in yet. Moreover, there are the lemon by-products to consider. The production of citric acid is an important industry. It is commonly shipped in the form of citrate of lime. Now, Italy produced 3500 metric tons of citrate of lime in 1920 and sent 2000 tons of it to the United States. Again, last year Italy sent us 2,640,000 pounds of lemon peel in brine to be used in the manufacture of marmalade. The freight on lemon peels from Palermo to New York was seventy shillings a ton, or only about \$12.25 at the prevailing rate of exchange.

Nor can the Los Angeles lemon grower have the oil market to himself. Italy sent us 325 tons of lemon oil last year. It is not necessary to take account of any other country in discussing commerce in lemons and their by-products. We import lemons in important quantities only from Italy, chiefly Sicily. Besides this source of lemons we get only a few boxes from Spain, Mexico, Cuba and the British and French West Indies.

Apparently the only obstacle set up by the government to this flood of foreign lemonade is the incidental one which grows out of the method

of collecting tariff duties. On this point, before going to the Customs Division of the Treasury I consulted with officials in five branches of the Federal Government without finding any one who understood just how customs duties are collected in these parlous days of depreciated currency. These officials interpreted the laws and regulations in different ways until I began to think that the thing simply could not be done. But the process was clearly elucidated at the Treasury Department.

Woes of the Importer

"If, for example," said the collector, "an American importer buys in Italy a bill of goods valued at 10,000 lire, and there is an ad valorem duty of 20 per cent on these goods, he will have to pay this duty on \$1930, or \$386. The importer then makes a formal protest to the customs office that a lira is at present not worth its standard gold coin value of 193 cents but only 3.51 cents and that the value of his invoice of goods is therefore not \$1930 but only \$351. Then the customs office will consider the appeal, calculate the proper amount of duty on the real value of the goods and in the course of two or three months refund the difference, which in this case would be \$315.80."

In other words, the customs officer knows that this importer should pay only \$70.20, but makes him pay \$386 and then spends a few months making the subtraction and refunding the difference. If a more complicated method of transacting this simple business could be devised I presume that the customs accountants would know it.

Having thus plunged headlong into the mysteries of depreciated foreign currency and the constantly fluctuating rates of exchange, we may as well proceed and try to find our way through somehow. For a long time we have been engaged in patting ourselves on the back because the American dollar is not depreciated like all foreign currency except that of China and Japan, but is still worth 100 cents. We have pitied the Canadians, whose dollar was worth only eighty-five to ninety cents.

But there are two sides to this proposition, and the Canadians see the other side. So do all other nations with depreciated currency. They are all looking for these dollars which are worth 100 cents of our money, and a whole lot more in foreign money. An American dollar converted into Canadian money makes \$1.15, in French money makes seventeen francs instead of the five of pre-war times, in Italian money makes twenty-eight instead of five lire, and in German money makes seventy-four instead of four marks. A dollar in the United States doesn't buy much, but it expands marvelously in countries with depreciated currency.

Therefore the Sicilian lemon grower who gets perhaps five cents for each dozen of lemons sold to us finds the five-cent expanded to a quarter when it is converted into Italian money. For a lira is worth only one-fifth of its former standard value. And everybody knows that the Sicilians can profitably raise lemons for the equivalent of twenty-five cents a dozen. But this sets a pretty fast pace for the California lemon grower. To pay twenty-five times as much for transportation as your competitor, to lay out five dollars for labor where he spends fifty cents, and in every other way to match your five cents against his one cent, on account of his depreciated currency, is indeed a hard game.

The depreciated currency of foreign countries gives their merchants and producers who sell goods to us a fine export bounty on every shipment to the United States. And the exporting country doesn't have to pay the bounty. We pay it in the form of an additional impetus toward business depression as a result of the crippled competing power of our growers and distributors. Our railroads can't compete with such water rates as nine cents a box on lemons. Nor can our growers meet their foreign competitors in the matter of labor costs. Take the German situation as an example: About five marks was a good average daily wage in Germany before the war. Those five marks were worth \$1.20 United States currency. Today the same laborer gets about fifty marks a day, but the fifty marks are worth only sixty-five cents in our money. While American wages were multiplied by two and a half, German wages were divided by one-half, at the present rate of exchange. This is essentially true also for Italy. Thus again in paying for his labor the Los Angeles lemon grower is forced to ante five cents for every one-cent chip of his Palermo competitor.

Now we should not get the notion that the Sicilians are the only people who appreciate the beauty of selling to a country with real money, 100 per cent pure. They all have the same idea, and from every quarter of the globe the seas are bristling with ships headed for America with their cargoes. All exporters in foreign countries are hoping and praying that they may unload on us all their available goods before the rate of exchange returns to normal and before we establish embargoes or raise our import duties. This avalanche of merchandise from overseas threatens to swamp our markets and depress prices far below our present cost of production.

This has already happened with lemons, wool and wheat. More ship-

loads of lemons are coming. On November first also there were 27,000,000 pounds of wool afloat destined for the United States, notwithstanding the fact that we already had a two years' supply of wool in the country, and Argentine and Australian sheepmen were offering us wool for nine to sixteen cents a pound. Then, too, in November Canada sold \$13,000,000 worth of wheat in the United States. In December there was a constant stream of wheat from Canada to American ports, as many as fifteen vessels a day laden with wheat leaving Port William, Ontario, for Duluth, Detroit and other United States lake ports. Everybody fears that we are going to lay an embargo against imports or at least levy higher customs duties. Foreign shippers are of course trying to unload on us to such an extent that our own producers will be unable to reap any benefit from either an embargo or a higher tariff for at least a year or two.

The Dollar a Shining Target

But perhaps you are thinking of the disadvantage of the foreign merchant when he buys goods of us, for then he must put up twenty-eight lire or seventy-four marks for a dollar. The rate of exchange in such cases is so greatly against the foreign buyer that we have had to sell cheaper for export than for home use in order to get the trade at all. Moreover, in searching through such Italian commercial journals as I could lay hands upon I came across a rather significant statement which freely translated, runs: "Shocks for Italian lemon boxes formerly came from the United States, but we now import them from Trieste on account of the exchange. The high price of American dollars in Italy automatically bars the purchase of American goods and tends to restore the balance of trade. But the same high price of American dollars puts a big premium on every lira's worth of Italian goods exported to the United States."

In other words the American dollar has become the shining target of the business men of all countries with depreciated currency. It is to their advantage to buy from other countries in which the currency is depreciated and to sell to the United States. They are doing it as far as they can. Canada sells us her wheat and sheep and is prepared to buy wheat and mutton from Australia if needed.

But it is not necessary to cite further instances. The question in everybody's mouth is what can be done to restore the balance of trade so that we may cease to be the economic prey of the whole world. Must we sit calmly by and see some of our basic agricultural industries practically ruined, while the mark, lira, franc and pound sterling are recovering their value at our expense? If not, what is the remedy? No American can stay in the lemon business for long if he has to match fifty-cent labor with five-dollar labor, a nine-cent water rate with a \$2.30 rail rate to the three cubic feet, and bet five to one at all other points of the game.

When a higher tariff is suggested as a remedy, at least two objections are at once interposed—that foreign shippers will anticipate its action and bring in so much merchandise that Americans will receive no benefit for a year or two, and that raising the import duties will forestall the very thing we all desire: the attraction of foreign buyers to our markets.

Again, there is a strong difference of opinion about the ultimate effect of reviving the War Finance Corporation for advancing credit to Europe. This division of opinion was most apparent in the hearings before the Agricultural Committee of the Senate. While advances to Germany may open up a foreign market for our products and start more normal trading and liquidation, the question at once arises whether additional loans to Europe will not still further depreciate foreign currency and take us farther away from the desired goal of a balance of trade.

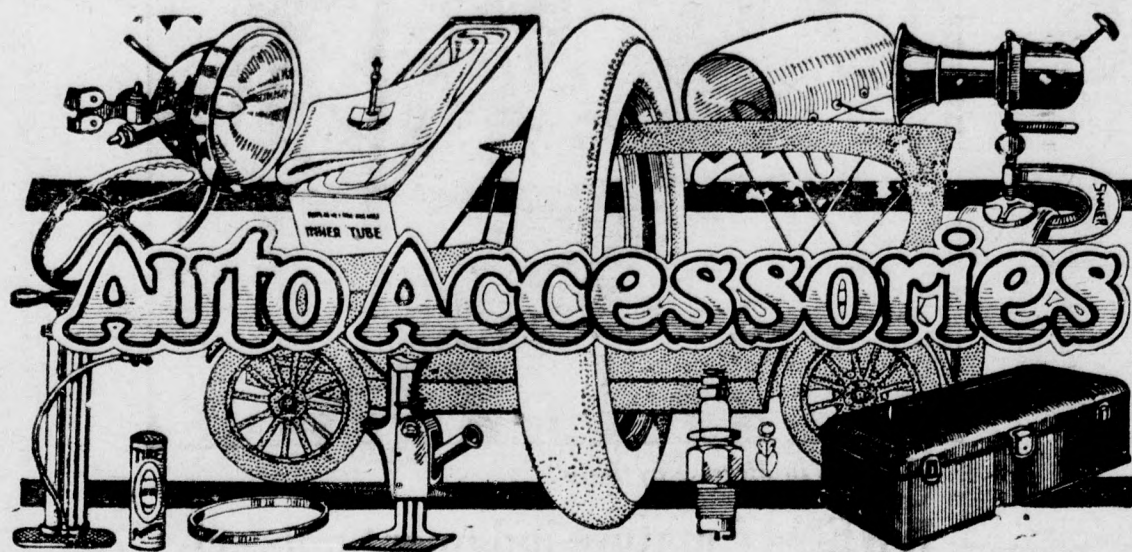
But before the California lemon growers asked for artificial or legislative help, had they made reasonable efforts to increase the efficiency of production and to lower the cost of raising, harvesting and packing their lemons? Entomologists of the State University and State Horticultural Commission of California in thousands of experiments extending over more than a score of years, have worked out very precise formulas for fumigating all kinds of citrus trees for the control of insects pests. The clean, bright skin of the California lemon and orange is proof of the efficiency with which these formulas are applied.

A Model of Efficiency

Or take the matter of marketing. The California Fruit Growers Exchange is probably the most efficient and successful cooperative selling agency in the United States. It numbers 10,500 citrus growers in its membership, distributed among 219 associations and district exchanges. During 1920 the exchange handled 15,824,000 boxes of citrus fruits, aggregating 34,461 carloads. This great quantity of fruit was distributed among more than 3000,000 retailers, and the total operating cost of the exchange system was only six and two-thirds cents a box. On lemons there was an advertising expense of six cents a box.

The transportation charge was increased thirty-five cents a box on lemons, making it \$1.40 a box, ac-

(Continued on Page 7)



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UPLAND

Will Your Legislature Dare Levy \$15,000,000 Increase In Your Taxes?

While ECONOMY! is the slogan in the business, industrial and household worlds today, the California State Administration plans a radical continuance of its era of reckless extravagance in state expense.

What Are You Going To Do About It, Mr. Taxpayer?

While you are paying the highest taxes you have known on property, paying after-the-war prices for rent and food and clothing, and striving to keep your head above the wave of expense, the State's Administration at Sacramento plans to add many millions to the already burdensome taxes.

Governor Stephens' expense budget for 1917-1919 was \$47,000,000, against Governor Johnson's budget of \$36,000,000 in 1915-1917.

While YOU struggle for a plain existence, the State Administration is attempting to force through the California Legislature what is known as the King Bill, a measure to increase the State's expense budget for 1921-1923, to \$81,387,692.51.

Governor Stephens and his family of office-holders tell you that the King Bill will increase the state tax upon public utility corporations. But THE PEOPLE WILL HAVE TO PAY IT IN THE END. The King Bill ostensibly will saddle the boost in taxes upon your public utility corporations. But the people will have to pay it, as is borne out in the following statement from the State Railroad Commission appearing in the press January 21:

"In no degree or in any sense do we desire to criticize or pass judgment on the utility of a proposal to increase such taxes on utilities. Owing to the abnormal financial demands of the State the Legislature is compelled to provide approximately \$17,000,000 additional revenue. If the Legislature decides that a substantial part of the sum should be secured by increasing the percentage on gross earnings of utilities, a question within its province, then IT BECOMES THE DUTY OF THIS COMMISSION UNDER THE LAW TO ALLOW SUCH TAXES AND OPERATIVE EXPENSES TO BE REFLECTED IN RATES."

That means, Mr., Mrs. and Miss Taxpayer, that YOU will have to pay for public utilities' service—Power, Light, Transportation, Gas, Phones, Banks, Insurance and so forth—plus a charge for the increased state tax on corporations!

What Are You Going To Do About It?

The State Administration has many high-salaried departmental heads and many of the legislators out stumping the State to tell YOU that the public utility corporations are not paying their just tax and that the King Bill's adoption would saddle the increased state expense upon them.

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At this she became as serious as he could have asked; she looked down, and her lip quivered like that of a child about to cry. Suddenly she put her hand upon one of his for just an instant, and then withdrew it.

"Lucy!" he said huskily. "Dear, what's the matter? You look as if you were going to cry."

Her eyelids flickered, and then she looked up at him with a sad gravity, tears seeming just at the point. "One reason's because I have a feeling that it's never going to be."

"Why?"

"It's just a feeling."

"You haven't any reason or—"

"It's just a feeling."

"Well, if that's all," George said, reassured, and laughing confidently. "I guess I won't be very much troubled."

But at once he became serious again, adopting the tone of argument. "Don't you care enough about me to marry me?"

She looked down again, pathetically troubled. "Yes."

"Well, then, why in the world won't you drop the 'almost'?"

Her distress increased. "Everything is—everything—"

"What about 'everything'?"

"Everything is so—so unsettled."

And at that he uttered an exclamation of impatience. "If you aren't the queerest girl! What is 'unsettled'?"

"Well, for one thing," she said, able to smile at his vehemence, "you haven't settled on anything to do. At least if you have you've never spoken of it."

As she spoke she gave him the quickest possible side glance of hopeful scrutiny; then looked away, not happily. Surprise and displeasure were intentional, visible upon the countenance of her companion; and he permitted a significant period of silence to elapse before making any response. "Lucy," he said finally, with cold dignity, "haven't you perfectly well understood that I don't mean to go into business or adopt a profession?"

"I wasn't quite sure," she said gently. "I really didn't know—quite."

"Then of course it's time I did tell you. You know yourself there are a lot of people in the East—in the South too, for that matter—that don't think we've got any particular family or position or culture in this part of the country. There were one or two in my crowd at college; their families had lived on their income for three generations, and they never dreamed there was anybody in their class out here. I had to show them a thing or two, right at the start, and I guess they won't forget it."

Well, I think it's time all their sort found out that three generations can mean just as much out here as anywhere else."

"But what are you going to do, George?" she cried.

George's earnestness surpassed hers; he had become flushed and his breathing was emotional. "I expect to live an honorable life," he said. "I expect to contribute my share to charities, and to take part in—in movements."

"What kind?"

"Whatever appeals to me," he said. Lucy looked at him with griefed wonder. "But you really don't mean to have any regular business or profession at all?"

"I certainly do not!" George returned promptly and emphatically.

"I was afraid so," she said in a low voice.

George continued to breathe deeply throughout another protracted interval of silence. Then he said, "Your father is a business man."

"He's a mechanical genius," Lucy interrupted quickly. "Of course he's both. And he was a lawyer once—he's done all sorts of things."

"Very well. I merely wished to ask if it's his influence that makes you think I ought to 'do' something?"

Lucy frowned slightly. "Why, I suppose almost everything I think or say must be owing to his influence in one way or another. We haven't had anybody but each other for so many years, and we always think about alike, so of course—"

"I see!" And George's brow darkened with resentment. "So that's it, is it? It's your father's idea that I ought to go into business and that you oughtn't to be engaged to me until I do."

Lucy gave a start, her denial was so quick. "No! I've never once spoken to him about it. Never!"

George looked at her keenly, and he jumped to a conclusion not far from the truth. "But you know without talking to him that it's the way he does feel about it? I see."

She nodded gravely. "Yes."

George's brow grew darker still. "Do you think I'd be much of a man," he said slowly, "if I let any other man dictate to me my own way of life?"

"George! Who's dictating you?"

"It seems to me it amounts to that."

"Oh, no! I only know how papa thinks about things. He's never, never spoken unkindly or derogatorily of you."

Her face was so touching in its distress that for the moment George forgot his anger. He seized that small, troubled hand.

"Lucy," he said huskily. "Don't you know that I love you?"

"Yes—I do."

"Don't you love me?"

"Yes—I do."

"Then what does it matter what your father thinks about my doing something or not doing anything?"

has his way, and I have mine. Why, look at your father's best friend, my Uncle George Amberson—he's never done anything in his life, and—"

"Oh, yes, he has," she interrupted. "He was in politics."

"Well, I'm glad he's out," George said. "Politics is a dirty business for a gentleman, and Uncle George would tell you that himself. Lucy, let's not talk any more about it. Let me tell mother when I get home that we're engaged. Won't you, dear?"

She shook her head. "No," she said, and gave him a sudden little look of renewed gaiety. "Let's let it stay 'almost.'"

"Because your father—"

"Oh, because it's better!"

George's voice shook. "Isn't it your father?"

"It's his ideas I'm thinking of—yes."

George dropped her hand abruptly and anger narrowed his eyes. "I know what you mean," he said. "I dare say I don't care for your father's ideas any more than he does for mine!"

He lightened the reins, Penderis quickening eagerly to the trot; and when George jumped out of the runabout before Lucy's gate, and assisted her to descend, the silence in which they parted was the same that had begun when Penderis began to trot.

CHAPTER XIII.

George went driving the next afternoon alone and, encountering Lucy and her father on the road, in one of Morgan's cars, lifted his hat, but no wise relaxed his formal countenance as they passed. Eugene waved a cordial hand quickly returned to the steering wheel; but Lucy only nodded gravely and smiled no more than George did. Nor did she accompany Eugene to the Major's for dinner the following Sunday evening, though both were bidden to attend that feast, which was already reduced in numbers and gaiety by the absence of George Amberson. Eugene explained to his host that Lucy had gone away to visit a school friend.

The information, delivered in the library, just before old Sam's appearance to announce dinner, set Miss Minafer in quite a flutter. "Why, George!" she said, turning to her nephew. "How does it happen you didn't tell us?" And with both hands opening, as if to express her innocence of some conspiracy, she exclaimed to the others: "He's never said one word to us about Lucy's planning to go away!"

"Probably afraid to," the Major suggested. "Didn't know but he might break down and cry if he tried to speak of it!" He clapped his grandson on the shoulder, inquiring jocularly: "That it, George?"

George made no reply, but he was red enough to justify the Major's developing a chuckle into laughter; though Miss Fanny, observing her nephew keenly, got an impression that his fiery blush was in truth more fiery than tender.

After the arrival of coffee the Major was rallying Eugene upon some rival automobile shops lately built in a suburb, and already promising to flourish.

"I suppose they'll either drive you out of the business," said the old gentleman, "or else the two of you'll drive all the rest of us off the streets."

"If we do we'll even things up by making the streets five or ten times as long as they are now," Eugene returned.

"How do you propose to do that?"

"It isn't the distance from the center of a town that counts," said Eugene; "it's the time it takes to get there. This town's already spreading; bicycles and trolleys have been doing their share, but the automobile is going to carry city streets clear out to the county line."

The Major was skeptical. "Dream on, fair son!" he said. "It's lucky for us that you're only dreaming; because if people go to moving that far, real estate values in the old residence part of town are going to be stretched pretty thin."

"I'm afraid so," Eugene assented. "Unless you keep things so bright and clean that the old section will stay more attractive than the new ones."

"Not very likely! How are things going to be kept bright and clean with soft coal and our kind of city government?"

"They aren't," Eugene replied quickly. "There's no hope of it, and already the boarding house is marching up National avenue. My relatives, the Sharons, have sold their house and are building in the country—at least, they call it 'the country.' It will be city in two or three years."

"Good gracious!" the Major exclaimed, affecting dismay. "So your little shops are going to ruin all your old friends, Eugene!"

"Unless my old friends take warning in time, or abolish smoke and get a new kind of city government."

"Well, well!" the Major laughed. "You have enough faith in miracles, Eugene—granting that trolleys and bicycles and automobiles are miracles. So you think they're to change the face of the land, do you?"

"They're already doing it, Major; and it can't be stopped. Automobiles—"

At this point he was interrupted. George was the interrupter. He had said nothing since entering the dining room, but now he spoke in a loud and peremptory voice, using the tone of one in authority who checks idle prattle and settles a matter forever.

"Automobiles are a useless nuisance," he said.

There fell a moment's silence. Isabel gazed incredulously at George, color slowly heightening upon her cheeks and temples, while Fanny watched him with a quick engerness, her eyes alert and bright. But Eugene seemed merely quizzical, as if not taking this brusquerie to himself. The Major was seriously disturbed.

"What did you say, George?" he asked, though George had spoken but too distinctly.

"I said all automobiles were a nuisance," George answered, repeating not only the words but the tone in which he had uttered them. And he added: "They'll never amount to anything but a nuisance. They had no business to be invented."

The Major frowned. "Of course you forget that Mr. Morgan makes them, and also did his share in inventing them. If you weren't so thoughtless he might think you rather offensive."

"That would be too bad," said George coolly. "I don't think I could survive it."

Again there was a silence, while the Major stared at his grandson, aghast. But Eugene began to laugh cheerfully.

"I'm not sure he's wrong about automobiles," he said. "With all their speed forward they may be a step backward in civilization—that is, in spiritual civilization. But automobiles have come, and they bring a greater change in our life than most of us suspect. They are going to alter war, and they are going to alter peace. I think men's minds are going to be changed in subtle ways because of automobiles; just how, though, I could hardly guess. Perhaps, ten or twenty years from now, if we can see the inward change in men by that time, I shouldn't be able to defend the gasoline engine, but would have to agree with him that automobiles had no business to be invented."

He laughed good-naturedly and, looking at his watch, apologized for having an engagement which made his departure necessary when he would much prefer to linger, and left them at the table.

Isabel turned wondering, hurt eyes upon her son. "George, dear!" she said. "What did you mean?"

"Just what I said," he returned, lighting one of the Major's cigars.

Isabel's hand, pale and slender, upon the tablecloth, touched one of the fine silver candlesticks aimlessly; the fingers were seen to tremble. "Oh, he was hurt!" she murmured.

"I don't see why he should be," George said. "I didn't say anything about him. What made you think he was hurt?"

"I know him!" was all of her reply, half-whispered.

The Major stared hard at George from under his white eyebrows. "You didn't mean 'him,' you say, George? I suppose if we had a clergyman as a guest here, you'd expect him not to be offended, and to understand that your remarks were neither personal nor unkind if you said the church was a nuisance and ought never to have been invented. We seem to have a new kind of young people these days. It's a new style of courting a pretty girl, certainly, for a young fellow to go deliberately out of his way to try and make an enemy of her father by attacking his business! By Jove! That's a new way to win a woman!"

George flushed angrily and seemed about to offer a retort, but held his breath for a moment; and then held his peace. It was Isabel who responded to the Major. "Oh, no!" she said. "Eugene would never be anybody's enemy—he couldn't!—and last of all George's. I'm afraid he was hurt, but I don't fear his not having understood that George spoke without thinking of what he was saying—I mean, without realizing its bearing on Eugene."

"Well, well," said his grandfather, rising. "It wasn't a very successful little dinner!"

Thereupon he offered his arm to his daughter, who took it fondly, and they left the room, Isabel assuring him that all his little dinners were pleasant, and that this one was no exception.

George did not move, and Fanny, following the other two, came round the table and paused close beside his chair; but George remained posed in great imperturbability, cigar between teeth, eyes upon ceiling, and paid no attention to her. Fanny waited until the sound of Isabel's and the Major's voices became inaudible in the hall. Then she said quickly, and in a low voice so eager that it was unsteady:

"George, you've struck just the treatment to adopt; you're doing the right thing!"

She hurried out, scurrying after the others with a faint rustling of her black skirts, leaving George mystified but incensed.

In truth, however, he was neither so comfortable nor so imperturbable as he appeared. He felt some gratification; he had done a little to put the man in his place—that man whose influence upon his daughter was precisely the same thing as a contemptuous criticism of George Amberson Minafer, and of George Amberson Minafer's "deals of life." Lucy's going away without a word was intended, he supposed, as a bit of punishment. Well, he wasn't the sort of man that people were allowed to punish; he could demonstrate that to them—since they started it!

5 TO 1 LEMONS

(Continued from Page 6)

According to the new rate. But how can the railroads reduce freight rates in the face of the necessary improvements in rolling stock and other equipment for handling the business?

Lumber, fertilizers, fumigating material, nails, labels, paper wraps, cover-crop seed and other supplies are bought cooperatively. In 1920 the Fruit Growers Supply Company, affiliated with the exchange, handled \$8,500,000 worth of such materials at a cost of \$1.50 a \$100. The company has purchased in the Lassen National Forest 41,400 acres with 973,000 feet of standing timber, at \$125 a 1000 feet for box shooks. A modern sawmill is being erected.

Or turn to the cultural methods and farm practices used in growing lemons. The cheapest way to supply nitrogen and humus is through a cover crop. Purple vetch has proved to be the best cover crop for citrus groves. Seed for use of the members of the exchange is grown under contract at the lowest possible figure.

Similarly with all other operations connected with the lemon industry, no effort is spared to learn the best methods. This statement applies to the selection of heavy-bearing strains, irrigation, cultivation, pruning, snudging at times of frost danger, picking, hauling to the packing sheds, washing, grading, wrapping, packing, refrigeration and curing.

How, then, can the Los Angeles lemon grower reduce the difference between his cost of production and the price at which the Sicilian grower can lay down lemons in New York? Not by increasing the yield of lemons, for that is as high now as science and horticultural skill can make it. Nor can any appreciable cut be made in the cost of the operations connected with raising, picking and packing lemons, except as wages and the cost of machinery, fertilizers and other necessary supplies may fall.

The California Fruit Growers Exchange is studying the possibility of all-water shipments through the Panama Canal to Atlantic ports. But American vessels are not yet available. Every shipper hopes that the railroads will be able to lower the rates again within a reasonable length of time.

No One-Sided Remedy

But the railroads can't possibly meet the present transatlantic water rates, nor can the California lemon grower keep on playing the five-to-one game forced on him by the present rate of exchange. What is the prospect for a rise of the abnormally low water rate toward normal?

G. B. Ceccato, of the Italian diplomatic service, argued emphatically that water rates will rise as European nations increase their output of export materials. In 1920 our chief imports from Europe were immigrants, who, with the Sicilian lemons, seemed to serve as ballast for the ships coming our way. In time we may expect that the cost of sending us lemons and immigrants will increase. But this presumably slow process, will be a tedious one for the Los Angeles lemon grower to watch. And there seems to be no way of speeding up production in Europe and recovery from war prostration except by advancing credit to European nations. But this in turn, so the economic experts assure us, must cause a further inflation and depreciation of European currency.

Must we, then, simply set down and let nature take its course? Shall we wait for wages to fall until they become somewhat comparable with European wages? When will the nations of Europe offer enough export freight to raise the water rates? And how long before a three-cent lira will fatten up to its old nineteenth-century value?

For days and days I attended the hearings before the Senate Agricultural Committee and the House Ways and Means Committee on remedies for the present agricultural situation. It was difficult to construct any clear-cut remedy from the mass of contradictory suggestion. After listening to the statements of financial experts, economists, government officials, farmers, wool growers and manufacturers, I came away unconvinced that the situation could be adequately met either with a straight embargo or merely by advancing credit to Germany. It may be possible so to frame a temporary emergency tariff as to do more good than harm.

But there is one point on which nearly everybody is agreed. No one-sided remedy will cure the trouble. To be of permanent and constructive help the medicine must be good for the other fellow as well as for ourselves. For the world's business will continue to be lopsided, wabbly, groggy and hysterical as long as things

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For a long time they have been mere order takers. They filled up their stores, and the people, being reckless and extravagant, bought at random. The times have changed. Deflation is here with both brothers. The people are now buying only what they need and caching the rest of their money in the bank or in the old stocking.

Which means that the retail merchant must become at once a real salesman.

He has to get back of it whether he wants to or not. The business won't come to him as it has largely in recent years; he must Go Get It!

If he is a good business man he realizes right up to the hilt that the best advertisements are his best salesmen; that his advertisements must be attractive, attention-getting and so well presented in a paper of thorough circulation in the Upland and vicinity district that they will drag the people to his store.

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THE UPLAND NEWS

are so badly out of joint in the matter of exchange, water rates and retail prices as at present. The farmer has already gone through his part of the depression. Not only lemons but corn, cotton, sheep, cattle, hogs, wools, hides, hay and various other farm products had reached prewar prices or lower by the end of November. So long as the retailer hesitates to reduce prices to where the consuming public will buy, there will be no healthy trade movement. Liquidation is the right medicine in these dry times, and it is quite doubtful whether an ocean of credit and a booklet of tariff regulations can bring results without it.

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FOR EXCHANGE—Equity in five-room modern bungalow in good location for vacant lot or automobile. Phone 335-J. 7911

CALIFORNIA ASSOCIATION OF COMMERCIAL SECRETARIES ADOPTS RESOLUTION

The following resolution was adopted by the executive committee of the California Association of Commercial Secretaries at a meeting held Jan. 14, 1921:

Whereas, the California Association of Commercial Secretaries has for its purpose the furtherance of the interests of the State of California as a whole, through the activities of more than two hundred communities represented; and

Whereas, California, with an area of 158,297 square miles and endowed by nature with every blessing and advantage, has a population far below that which it can support with prosperity and contentment to all; and

Whereas, the suggestion has been made to this association that it initiate a "California Invitation Day" on which all those now residing in this state be urged to extend written invitations to relatives, friends and acquaintances living elsewhere, to visit California at the earliest opportunity and obtain first hand knowledge of our glorious state's resources and attractions; and

Whereas, such a plan providing a simple and effective means of advertising this state to the mutual advantage of all concerned, is well within the province and functions of this association; now therefore, be it

Resolved, by this executive committee of the California Association of Commercial Secretaries in session assembled on the above mentioned date, that the Honorable William D. Stephens, governor of the state of California, be requested to issue a proclamation setting a date to be known as "California Invitation Day," and calling upon all patriotic citizens to carry out on that day the spirit of the occasion; and be it further

Resolved, that this executive committee agree upon the following plan of action:

That every member of this association be requested to constitute himself chairman of a committee in his own community with associates to be appointed by himself and to include members of the local press and such other influential personages as seem best fitted to carry out in detail the general plan.

That the people of each community be encouraged to send out as many personal letters on "California Invitation Day" as possible, featuring the advantages of their respective localities, and thus cooperating in the single object: to secure the cooperation and interest of every Californian in attracting the attention of as many prospective Californians as possible.

That every local chairman endeavor to secure the cooperation of merchants, business men and public citizens by requesting that on the day in question all correspondence going outside the state contains a personal invitation to "Come to California"; that the press be asked to publish sample letters as a guide and inspiration to their readers; that local theatres be urged to assist thru the medium of reminders on their programs and lantern slides; that public school authorities be enlisted to the end that the school children of the state on "California Invitation Day" join in the letter writing plan. And finally that any other method which seems proper and effective to the respective committee chairmen be adopted and reports of progress submitted at the next meeting of the California Association of Commercial Secretaries to be held in Oakland, February 3.

Whereas, at this time of the Year, prevalent with the spirit of giving and the prayer for peace and good will toward all men, what is more fitting than the extension of an invitation to all from without our borders to come to California for permanency of location, sightseeing or visit of investigation, or even by letter

ter or telegram from friends and acquaintances less favored than Californians—

Whose son and daughter she has born worships her very name.

Whose expatriates cling to her with a deep and undying affection that ends only with the shadow of death—

And at the touch of whose hands the ills that terrorize childhood in the feeble outlands come not to stop the frolics of health—

Where manhood rises to vast achievement and great deeds of progress—

And old age lengthens to unwonted years blessed with serene contentment—

No land so lovely, so constant, so generous—

Lying between the desert and the sea, God's two sanatoriums for weary flesh and weary minds—

A climate hopelessly unrivalled by even the most favored shores of the Mediterranean—

Made so by the Sierras' eternal snows, the desert's clean hot breath, the ocean's cool winds—

With valley unrivalled in beauty and fruitful areas.

In these wonderful valleys and uplifted hills on the shores of the Pacific, on the western rim of the United States, where was reared the first cross, the first church, and the

first town, where sprang from primeval waste the first cultivated field, the first palm and first vine and olive tree in this country to blossom into fruitage beneath a wailing sun; and whose shores knew the white man's wandering ships before Columbus was more than cold in his grave, where delights and rewards to be held out that should induce many, many thousands to seek them if they can be reached by the native son or daughter or the equally favored convert.

And that the winds will blow their own freshness into them, and the storms their energy—

And cares will drop off like autumn leaves.

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